



Set sail with Yacht-Match

Your compass to exceptional
yachting experiences

YOUR JOURNEY STARTS HERE

Contact information:



+31 646 44 07 94

+46 793 35 70 72

+34 677 56 87 22

+385 919 19 00 01



info@yacht-match.com

www.yacht-match.com



Follow us:



The Yacht-Match Group:



Helsingborg (SE)



Amsterdam (NL)



Split (HR)



Doha (QA)

General Agents:



Helsingør (DK)



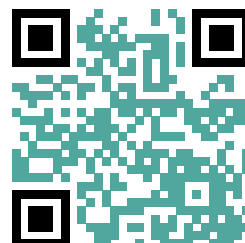
Leangbukta (NO)



Hamble (UK)

Get one step closer to your next journey!

Scan to register for your VIP insight session!
Receive a free yacht comparison and
match offers.



About the Yacht-Match group

Yacht-Match Group was founded in 2016 **to challenge a traditional industry** and put customer needs at the forefront by offering **personalised, innovative, and sustainable solutions**.

With a transparent approach and a strong belief that customers deserve to **make well-informed choices**, we had long seen a clear need for more **customer-focused, transparent, and informative services** within the yachting industry.



Dirk Agter

Yacht Purchase
Advisor & Consultant



**Viktor van
Savooyen**

Yacht Purchase
Advisor & Consultant



Daria Petrova

Yacht Charter &
Charter Management
Advisor



Luka Prazic

Naval Architect at
Sustainable Solutions



Inez Stertefeld

Sales & After Sales
Coordinator

Get to know Yacht-Match group

Your partner in finding the right yachting experience for you

As you embark on this exciting journey with us, allow us to introduce you to the four pillars of Yacht-Match Group, all aiming to bring you the best solutions within the yacht leisure marine and luxury travel market.



1. Yacht-Match Consultancy: Your source for personalised yacht advice and ownership solutions. We ensure your yacht ownership experience is customised to meet your unique needs.



2. Y-M Yachts & Brokerage: Specialising in both new and pre-owned yacht sales, as well as aftermarket services, we help you find and maintain the right yacht.



3. Y-M Charter & Management: Offering comprehensive charter management and ownership programmes, we take care of all the details so you can fully enjoy your yacht.



4. Y-M Sustainability Solutions: Leading the way in sustainable yachting, we offer electric propulsion, energy storage, and other innovative solutions to help you sail into the future responsibly.

Overwhelmed by irrelevant offers and pushy sales tactics?

Welcome to the Yacht-Match Group instead!

We offer **personalised and unbiased yacht advisory**, making your search for the perfect yacht-match easier and more enjoyable.

Our mission is to make you a **confident decision-maker** by supporting you with comprehensive insights, and expert advice on yacht ownership & charter solutions **tailored to your needs**.



Empowering yacht owners and eco-conscious sailors **with sustainable, innovative ownership solutions**. We leverage over **30 years of industry expertise** to provide personalized **advisory services**, ensuring a **seamless and customized yachting experience**.



YACHTS & BROKERAGE

Weekend racer? Coastal cruiser? Holiday maker? Blue Water adventurer?

Our Y-M Yachts & Brokerage services is unlike any other traditional yacht broker, discover your options here!

Yachts & Brokerage services:

Yacht Brokerage: The sale of a yacht is a multi-stage process that requires expertise, attention to detail, and professional guidance. It can be divided into two key phases: **Marketing & Offer Agreement, and Transaction Management & Legal Formalities.**

Yacht sales: Find your perfect yacht-match yacht among our curated selection of new and pre-owned boats.

Yacht ownership: Explore yacht ownership options tailored to your needs and goals, such as charter ownership or fractional ownership.

Yacht Purchase Advisor: Your advisor assists you in acquiring the best yacht & ownership solution for your next journey.

Yacht trade-ins: Easily upgrade your boat with our trade-in services.

Official representative for:



Black Pepper® Yachts



How do you know you've found the perfect yacht?

A wide choice that we can tailor to your needs – best fit & match!

Finding the right boat can be daunting. How do you know it's the best one and worth the investment? By utilising our boat comparisons and unbiased advisory, you'll know for sure that you've got the right boat at hand.

We've helped clients find new and pre-owned boats suiting their interests, budgets and requirements by offering benchmarked, smarter and personalised ownership solutions.

With Yacht-Match, you'll never have to second-guess again.



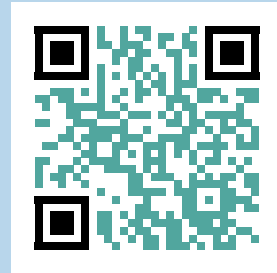
Unique Ownership Options:

Blue Water Explorer – Race Yacht Management –

Tailored Charter Ownership – After Market Options & Installations

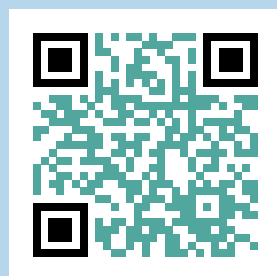
REGATTA MANAGEMENT

We're official representatives of Italia Yachts, exceptional racer-cruisers built to win regattas. If you want to optimise your current racing setup and team or start racing, our Squadra Course & Regatta Management Services can assist you.



EXPLORER PROGRAM

Enjoy the freedom of sailing around the world with your family through our Explorer Program. Everything from your purchase planning and charter ownership or financing plans to equipping your boat and receiving sail training is tailored to your needs.





Yacht Ownership on Your Terms – Let Yacht-Match Charter & Management be your compass.

Whether you're comparing offers, exploring ownership options, or seeking independent guidance, Yacht-Match Charter & Management is your expert co-pilot – providing tailored advice, curated yacht comparisons, and access to financing, charter models, and post-sale services that put your interest first.

Yacht-Match Charter & Ownership: Your Independent Advisor in Charter Ownership

When considering investing in a yacht for charter ownership, there's one conversation you must have before making any final decision – and that's with **Yacht-Match**.

We proudly position ourselves as your *independent second opinion* – **a trusted advisor** who's not tied to any single brand, dealer, or fleet operator. Unlike traditional yacht dealers and charter companies who push predefined solutions, **we work for you, not the seller**.

Y-M Charter & Management Services helps you:

- See your yacht's charter projections and compare them to other yachts.
- Optimise your yacht investment and increase your revenue.
- Have all your yacht-related plans and projects in one place.
- Live all your yachting dreams and still have your yacht in charter management and stay free of administrative or maintenance work.

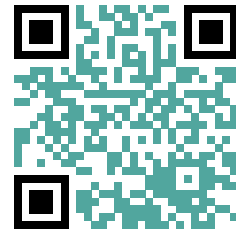
Yacht-Match Tailored Charter Ownership and Management

Our close collaboration with boutique charter operations gives you the pleasure of tailored boat rental solutions. Whether it's a short getaway or an extended voyage we assist you in creating memories that last a life time. Choose your matching yacht from our own central agency fleet or our selected boutique partner fleets.

Set sail with our carefully maintained fleet, available from our boutique partner bases in **Marina Punat, Croatia** and **Olympic Marina Lavrion, Greece**.

Interested in joining?

Explore our fleet and Discover how to add your yacht to our charter program.



Traditional Yacht Charter Program vs Tailored Yacht Charter Management?

Programs vs. Tailored Charter Ownership

See our easy guide about the main aspects and features of standardised charter programs compared to tailored charter management solutions.



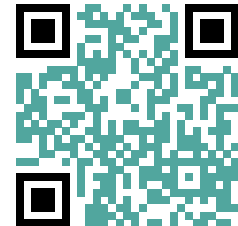
Charter Company X

- No agreement based on your preferences
- Restricted choice in yacht types
- Practically no influence on equipment
- Fixed charter base
- Investment in a charter program
- Income in money and points
- Fixed charter agreement period
- Big distance between management and you
- Management changes regularly
- You don't really know the company's goals



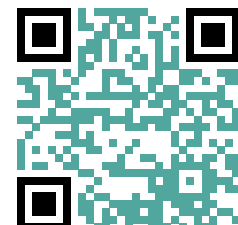
Yacht-Match Tailored Ownership

- You will be informed unbiasedly
- You will have a choice based on your preferences
- Free choice in yacht type
- Free choice in equipment and options
- You invest in your yacht, not a program
- Income 100% real money
- Flexible choice of charter base
- Flexible charter agreement period
- 100% what you want and need
- You'll know the company's owner personally
- No change in management because the owner is the manager
- Company's reason of existence is to deliver best possible service
- Don't just buy a boat – invest in your own business!



Charter & Management Quiz

Take our simple quiz and find out which charter ownership type would best fit your needs AND contact us for an individual free consultation to discuss your quiz result and compare your options.



With **Y-M Charter & Management Charter Ownership Consultancy**, you gain access to industry expertise, smart comparison tools, and an insider's perspective that empowers you to ask the right questions. Our role is to **broaden your horizon**, clarify the fine print, and uncover opportunities that might otherwise be overlooked.

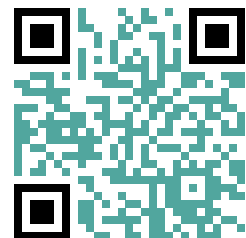
Whether you're comparing programs, exploring financing models, or deciding between brands and fleet setups – we're here to guide you with transparency, tailored advice, and unmatched insight.

Before you commit, consult Yacht-Match – because smart ownership starts with the right questions.



Try & Buy

Charter a week with your dream yacht. We give you the chance to try before you buy. Enjoy a week on your dream yacht, thanks to our exclusive partnerships with boutique local fleet operators in premier sailing spots. If you decide to purchase within six months, we'll deduct the charter cost from the price. Experience the yacht life and make your final decision with confidence.



Enjoy sailing knowing you're doing your part to preserve our beautiful seas. Y-M Sustainable Solutions converts generator-reliant boats into eco-friendlier ones through smart green solutions or assists you in the building process of your boat to make it sustainable from the start.

Our naval architect makes the necessary calculations based on your preference e.g energy consumption, speed, performance, and fuel consumption.

Our Sustainable Solution Services:

- Advisory for shipyards, charter companies & private boat owners.
- Tailor-made electric production & storage solutions. Electric conversions with propulsion systems that minimise your ecological footprint.boat owners.
- Propulsion expertise & electrification solutions, from design and planning to operation and service with global support.
- Eco-conscious yacht charter management.

Eco-friendly yachting begins with small steps. Switching from a petrol outboard to an electric one is already a significant improvement for local nature, and your neighbours in the bay will appreciate the reduced noise as well.

Let us help you find the perfect outboard and tender combination!

Considering eco-friendly yachting?

Set sail for the environment with our Sustainable Solutions

At our YM Sustainable Solutions branch, we're on a mission to not just admire our oceans and environment, but to actively protect and preserve them. Imagine enhancing your yachting experience while being a steward of the planet!

By making the leap to sustainable energy sources and embracing energy-efficient equipment, you can significantly shrink your yacht's environmental footprint. Picture yourself gliding through the waves with electric propulsion—whisper-quiet and completely clean—making every moment on the water not just enjoyable, but downright serene.

Our passion for nature fuels our exploration of innovative solutions, and the exciting array of green options available today is a game-changer. Together, let's harness these advancements for the sake of our beautiful planet and the generations that will sail after us.

Our passion for nature has driven us to explore these future horizons, and the numerous green options available already today need to be put to use for the benefit of our planet and future generations.



Yacht-Match Consultancy puts you in control of your yacht purchase, ownership model and yachting adventures. We go into detail about what dreams you have, how you will sail, where, how you prefer to live onboard and much more.

After getting a full understanding of your situation, wants and needs, we provide you with our guidance and game plan, and you make the choices.



Our Consultancy services:

Purchase consultation: Receive unbiased expert advice when buying your next yacht. We can also act as your Buyer's Agent.

Yacht management guidance: Optimise your yacht's operations and make sure nothing is left to fate. Good planning and partners are key to success.

Investment planning: Tailored strategies for your profitable yacht ownership, including tax and business advisory to financing options.

Charter business consultancy: Develop your charter business with our expertise.

Want to make the right yachting decisions?

Our Consultancy is your compass in finding the best yacht-match!

Yacht-Match Consultancy is your go-to source for expert advice, assisting you in making confident decisions backed by data and industry insights.

We streamline your choices, simplifying the process of purchasing a yacht or managing your current one. Whether you're new to yachting or an experienced sailor, we provide the guidance you need through customised yacht plans that align with your unique preferences and goals.

Our consultancy aspires to help you maximise the value of your investment and enjoy the yachting life to the fullest.



How's our customer satisfaction?

Experience Yacht-Match through the words of our clients

Our unwavering commitment to placing clients at the forefront of every decision has been the cornerstone of our success. Our priority is understanding your unique needs and aspirations, allowing us to tailor solutions that both meet and exceed your expectations. It's what drives us to continuously raise the bar in the world of yachting.

“

Despite having no prior catamaran experience, we fell in love with the Nautitech 40 Open at a boat show in Cannes. Their guidance, especially with budget considerations, was invaluable. From choosing the boat's interior to adding essential features like solar panels and lithium batteries, Yacht-Match's expertise made our decision-making easy.

During the entire process, the Yacht-Match team, including Dirk & Viktor, provided unwavering support, ensuring we felt confident as new yacht owners. Thanks to them, we're now living in the yacht we fell in love with, anchoring in quiet bays and exploring the Mediterranean on our foldable electric bikes whenever we choose to. Yacht-Match has been the perfect partner, both during the purchase and the after-sales with Inez. We couldn't be happier with our decision.

”



Terje & Ann-Karin Grindhaug (Norway)

Boat purchased: Nautitech 40 Open

Services used: Y-M Consultancy - Explorer Program

“

We were looking at different charter programs, but they all kept you locked in at one location, and we wanted to travel as we'd only be on the boat a few weeks each year. Viktor introduces us to the EXPLORER program that lets us explore the mediterranean, caribbean, pacifics and beyond. Yacht-Match helped us all the way and still does, even when we are on the other side of the earth. It is really fantastic!

”



Family Trockel (USA)

Boat purchased: Nautitech 46 Fly

Services used: Y-M Consultancy – Tailored Charter Management

“

After researching on our own for several years, we needed a partner who could help us find the perfect live-aboard catamaran and refit it to suit our active lifestyle. The choice fell on Yacht-Match, who found the boat we wanted: a non-listed owner's version of the Lagoon 52F. They not only met our delivery deadline, but also found us a better-priced Lagoon catamaran than any listed online or through new orders. We still work with Yacht-Match whenever we need anything.

”



Eric & Lauren Montgomery (USA)

Boat purchased: Lagoon 51

Services used: Y-M Consultancy – Buyers agent & purchase advice

Frequently asked questions (FAQ)

1. How do I avoid feeling overwhelmed by information and offers at boat shows?

The boat show experience can be overwhelming, but with Yacht-Match, you have a seasoned team by your side. We simplify the process, offering easy-to-comprehend tools like "pros and cons lists" and presenting you with the best options based on your unique needs. We are your partners – tell us what you need and we will guide you there.

2. What's the difference between Charter Ownership & Management?

Charter Ownership focuses on generating income from your yacht through renting it out and getting charter bookings, while Charter Management concentrates on ensuring your yacht is well-maintained and ready for your personal use. Your choice depends on whether you aim to offset ownership costs through chartering or simply want professional support in managing your yacht. Yacht-Match can help you with both parts and make sure you always feel at ease with your ownership solution.

3. Why should I invest in an eco-friendly yacht?

Preserving the ocean and protecting the marine ecosystem is crystal clear. But did you know electric propulsion minimises the need for a generator, and with it the noise and smell? You're also a lot less reliant on ports and can enjoy full freedom and independence at sea. Due to eco-friendly technologies being much more efficient and requiring less maintenance, it saves you money in the long run, and your yacht also maintains a higher resell value.

4. What sets Yacht-Match's services apart from others in the industry?

With us, you won't encounter outdated marketing jargon or feel pressured into making a decision. Our services are built on trust and a strong connection with our clients. We offer more than 40 years of collective experience and have an in-house team dedicated to comparing, sourcing, purchasing, installing, and tailoring solutions for clients like you. We empower you to become a confident decision-maker by providing the information and guidance needed to get there.

5. How do I know if I should choose Yacht-Match or someone else?

At Yacht-Match, we exclusively represent your interests. Unlike other dealers or vendors, we're not driven blindly by making large volumes of sales. We keep your best interest at heart, measure success based on your satisfaction and aim to form a partnership where you feel safe knowing our assistance will change as your life and yachting needs inevitably also change.

6. How do you ensure your advice is unbiased?

At Yacht-Match, we exclusively represent your interests. Unlike other dealers, we are not tied to specific shipyards or operators. Our commitment is to provide professional and unbiased advisory, ensuring your interests are the focus of our partnership.

Ready to cast away?

This happens when you
schedule a meeting with us

1

Consultation

Exploring your needs

Delivering your options

We source & present your
best matches

2

3

Advisory & Decision

We set goals on how
to proceed

Presenting your game plan

After approval, we're ready
to set sail together

4

We're proud members of:



Contact information:



+31 646 44 07 94
+46 793 35 70 72
+34 677 56 87 22
+385 919 19 00 01



info@yacht-match.com
www.yacht-match.com



Follow us:   

The Yacht-Match Group:

 Helsingborg (SE)
 Amsterdam (NL)
 Split (HR)
 Doha (QA)

General Agents:

 Helsingør (DK)
 Leangbukta (NO)
 Hamble (UK)

Get one step closer to your next journey!

Scan to register for your VIP insight session!
Receive a free yacht comparison and
match offers.

